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**SIGNATURE ASSOCIATES**  
**THE TEAM** No Signature. No Results.



# exclusive listings

**FEBRUARY 2012**  
**INDUSTRIAL**

## SALES ASSOCIATES

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Bill Cosgrove, CCIM  
Keenan Fields  
Joe Francis  
Craig Herschel  
Bob Mack, CCIM, SIOR  
Megan Malczewski, CCIM  
Ken Marciniak, SIOR  
Adam Martinez  
Tanya Pipatjarasgit  
Steve Serchuk, CCIM  
Jason Sheppard  
Sam Zyndorf, CCIM  
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Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Doors	Docks	Crane	Lease Rate Lease Type	Monthly Rate	Sale Price		Associate(s)
	Avail SqFt							Shop SqFt	Office SqFt	
<b>ADRIAN</b>										
401 Miles Drive	46,555	15' - 30'	8	2	Yes	N/A	N/A	\$975,000		Keenan Fields
N/A	46,555					N/A		\$20.94		Ted Vliek, Jr.
	38,055									
	8,500									
<b>ARCHBOLD</b>										
2120 Defiance Street	149,871	11' - 16'	4	13	No	N/A	N/A	\$800,000		Ken Marciniak, SIOR
N/A	149,871					N/A		\$5.34		
	148,608									
	1,263									
305 Mechanic Street	11,310	15' - 20'	6	0	No	\$2.65	\$2,500	\$315,000		Robert P. Mack, CCIM, SIOR
N/A	11,310					NNN		\$27.85		Steve Serchuk, CCIM
	9,960									
	1,350									
<b>BEAVERDAM</b>										
401 Main Street	5,398	18'	4	0	No	N/A	N/A	\$300,000		Robert P. Mack, CCIM, SIOR
Top Speed Truck Wash	5,398					N/A		\$55.58		Megan Malczewski, CCIM
	5,398									
	0									
<b>BOWLING GREEN</b>										
1342 Bellard Drive	8,400	16'	4	0	No	\$4.25 - \$5.50	N/A	\$375,000		Robert P. Mack, CCIM, SIOR
N/A	2,800 - 8,400					psf NNN		\$44.64		
	7,900									
	500									

Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Doors	Docks	Crane	Lease Rate Lease Type	Monthly Rate	Sale Price		Associate(s)
	Avail SqFt							Shop SqFt	Office SqFt	
<b>BRADNER</b>										
110 Church Street	33,155	13' - 16'	5	2	No	\$2.53	\$7,000	\$295,000		Robert P. Mack, CCIM, SIOR
N/A	33,155					NNN		\$8.90		
	31,667									
	1,488									
<b>DEFIANCE</b>										
8431 State Route 66	27,140	20' - 22'	2	2	No	\$3.00	N/A	\$950,000		Robert P. Mack, CCIM, SIOR
NWO Beverage	27,140					psf NNN		\$35.00		Megan Malczewski, CCIM
	25,380									
	1,760									
<b>DELTA</b>										
6375-6401 Rogers Street	100,000	25' - 50'	4	7	No	\$2.85	N/A	N/A		Robert P. Mack, CCIM, SIOR
N/A	50,000 - 100,000					psf NNN		N/A		Megan Malczewski, CCIM
	99,000									
	1,000									
6400 US20A	20,000	20' - 24'	3	0	No	\$2.50	N/A	N/A		Megan Malczewski, CCIM
Delta Power Sales Building	20,000					psf NNN		N/A		Robert P. Mack, CCIM, SIOR
	16,500									
	3,500									
319 - 321 W. Main	14,200	13' - 23'	7	0	No	\$3.00	N/A	\$400,000		Robert P. Mack, CCIM, SIOR
Stone Transport	14,200					psf NNN		\$28.17		Craig M. Herschel
	13,617									
	583									

Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Doors	Docks	Crane	Lease Rate Lease Type	Monthly Rate	Sale Price Price Per SqFt	Associate(s)
	Avail SqFt Shop SqFt Office SqFt								
<b>DESHLER</b>									
320 S. Vine Street	98,240	12' - 20'	7	4	Yes	N/A	N/A	\$430,000	Robert P. Mack, CCIM, SIOR
N/A	98,240					N/A		\$4.38	
	92,240								
	6,000								
300 Chestnut Street	91,250	24'	7	3	Yes	N/A	N/A	\$860,000	Robert P. Mack, CCIM, SIOR
N/A	91,250					N/A		\$9.42	
	86,750								
	4,500								
<b>FOSTORIA</b>									
130 W. Jones Road	588,000	24' - 28'	3	84	No	\$2.65	N/A	\$10,000,000	Ken Marciniak, SIOR
N/A	80,000 - 588,000					psf NNN		\$17.01	Craig M. Herschel
	581,600								
	6,400								
1200 N. Main Street	88,000	18' - 23'	1	4	Yes	\$1.65	N/A	N/A	Ken Marciniak, SIOR
N/A	88,000					psf plus utilities		N/A	Craig M. Herschel
	88,000								
	0								
<b>GENOA</b>									
21700 State Route 51	4,000	14'	2	0	No	N/A	N/A	\$125,000	Robert P. Mack, CCIM, SIOR
N/A	4,000					N/A		\$31.25	Megan Malczewski, CCIM
	4,000								
	0								

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	Avail SqFt							Shop SqFt	Office SqFt	
<b>HAMLER</b>										
518 Edgerton Street	14,720	14' - 21'	4	1	No	N/A	N/A	\$179,900		Craig M. Herschel
N/A	14,720					N/A		\$12.22		
	12,860									
	1,860									
<b>HOLLAND</b>										
6450 Hamilton Drive East	11,740	9' - 31'	1	0	No	\$6.25	N/A	\$695,000		Craig M. Herschel
Holland Industrial Pak	11,740					psf NNN		\$59.20		Megan Malczewski, CCIM
	6,068									
	5,672									
1015 Holland Park Boulevard	9,272	14.5'	3	1	No	N/A	N/A	\$500,000		Robert P. Mack, CCIM, SIOR
N/A	9,272					N/A		\$53.93		
	8,157									
	1,115									
<b>LAMBERTVILLE</b>										
7325 Douglas Road	109,000	12' - 21'	4	10	No	\$4.50 - \$5.00	N/A	N/A		Robert P. Mack, CCIM, SIOR
N/A	11,280 - 59,240					Gross		N/A		Megan Malczewski, CCIM
	11,040 - 56,045									
	3,195									
<b>MAUMEE</b>										
1670 Indian Wood Circle	50,250	28'	1	2	No	\$5.00	N/A	N/A		Germano Bressan, CCIM
N/A	15,050					psf NNN		N/A		Sam Zyndorf, CCIM
	15,050									
	0									

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	Avail SqFt Shop SqFt Office SqFt								
<b>MONCLOVA</b>									
6630 Maumee Western Road Lakeside Interiors	33,888 6,772 6,772 0	9' - 20'	2	1	No	\$4.50 psf NNN	N/A	N/A N/A	Ken Marciniak, SIOR
<b>MONCLOVA TWP.</b>									
4060 Technology Drive N/A	33,850 14,291 11,515 22,335	18'	0	0	No	\$9.25 psf NNN	N/A	\$2,850,000 \$85.07	Robert P. Mack, CCIM, SIOR
<b>MONROE</b>									
615 Harbor Avenue N/A	21,600 9,600 - 21,600 9,600 - 19,200 2,400	15' - 30'	5	0	No	\$2.75 - \$3.00 psf NNN	N/A	\$600,000 \$27.78	Robert P. Mack, CCIM, SIOR
300-330 Detroit Avenue N/A	48,200 2,500 - 4,000 2,000 - 4,000 0	8' - 15'	1	0	No	4.00 - \$1,750.00 Per Month	\$1,094	N/A N/A	Jason Sheppard
<b>NAPOLEON</b>									
302 E. Washington Street N/A	11,591 5,280 - 6,160 6,160 5,431	8' - 16'	4	1	No	\$3.21 psf NNN	\$3,100	\$475,000 \$40.98	Robert P. Mack, CCIM, SIOR Steve Serchuk, CCIM

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	Avail SqFt						Monthly Rate	Price Per SqFt	
Shop SqFt	Office SqFt								
<b>NORTHWOOD</b>									
6519 Fairfield Drive N/A	128,000 16,000 - 47,080 16,000 - 47,080 0	24' - 31'	2	5	No	\$3.50 psf NNN	N/A	N/A N/A	Robert P. Mack, CCIM, SIOR
6939 Mc Nerney Road N/A	20,400 20,400 20,400 0	19'	2	0	No	\$4.95 N/A	N/A	N/A N/A	Robert P. Mack, CCIM, SIOR
807 Lemoyne Road N/A	9,720 9,720 9,720 0	8' - 12'	0	4	No	\$3.50 psf NNN	N/A	N/A N/A	Robert P. Mack, CCIM, SIOR
6943 Wales Road N/A	41,010 7,520 7,520 0	9' - 20'	8	2	No	N/A N/A	N/A	\$1,200,000 \$29.26	Robert P. Mack, CCIM, SIOR Megan Malczewski, CCIM
201 Andrus Road N/A	5,000 5,000 3,750 1,250	14' - 16'	0	2	No	N/A N/A	N/A	\$380,000 \$76.00	Robert P. Mack, CCIM, SIOR Keenan Fields
<b>OAK HARBOR</b>									
127-133 Locust Street N/A	11,127 11,127 11,127 0	10' - 20'	6	0	No	N/A N/A	N/A	\$198,000 \$17.79	Robert P. Mack, CCIM, SIOR Megan Malczewski, CCIM

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	Avail SqFt								
<b>OTTAWA LAKE</b>									
6194 Section Road	152,570	17' - 35'	2	19	No	N/A	N/A	\$4,500,000	Ken Marciniak, SIOR
N/A	152,570					N/A		\$29.49	
	149,370								
	3,200								
8000 Yankee Road	113,294	16' - 20'	5	3	Yes	\$3.50 - \$12.00	N/A	N/A	Jason Sheppard
Michigan Int'l Technical Resource Park	109,634					per square foot		N/A	
	53,634								
	56,000								
<b>PERRYSBURG</b>									
28740 Glenwood Road	95,300	20' - 25'	1	8	No	\$3.50	N/A	\$2,795,000	Robert P. Mack, CCIM, SIOR
N/A	95,300					psf NNN		\$29.33	
	84,300								
	11,000								
629 Eckel Road	8,563	9' - 16'	4	0	No	\$6.73	\$4,800	\$570,000	Robert P. Mack, CCIM, SIOR
N/A	8,563					NNN		\$66.57	Steve Serchuk, CCIM
	6,563								
	2,000								
<b>PERRYSBURG TOWNSHIP</b>									
205 4th Street	109,868	16' - 20'	1	19	No	N/A	N/A	\$1,090,000	Robert P. Mack, CCIM, SIOR
Tecumseh Corrugated	109,868					N/A		\$9.92	
	106,868								
	3,000								
28210 Cedar Park Boulevard	80,770	23' - 25'	1	10	No	\$3.25	N/A	\$3,000,000	Robert P. Mack, CCIM, SIOR
N/A	48,759					per square foot NNN		\$37.14	
	47,160								
	1,599								

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	Avail SqFt								
	Shop SqFt								
	Office SqFt								
<b>SANDUSKY</b>									
8315 Milan Road	16,600	17' - 21'	4	0	No	\$3.75	N/A	\$800,000	Robert P. Mack, CCIM, SIOR
N/A	16,600					psf NNN		\$48.19	
	14,800								
	1,800								
<b>STRYKER</b>									
201 Ellis Street	138,046	15' - 17'	3	6	No	N/A	N/A	\$375,000	Ken Marciniak, SIOR
Strydel Plastics	138,046					N/A		\$2.72	Craig M. Herschel
	134,586								
	3,460								
601 Lynn Street	69,650	12' - 21'	2	3	Yes	\$1.75	N/A	\$375,000	Robert P. Mack, CCIM, SIOR
N/A	69,650					psf NNN		\$5.38	Megan Malczewski, CCIM
	68,050								
	1,600								
<b>SWANTON</b>									
105 Woodland Avenue	155,000	11' - 26'	8	4	No	\$2.00	N/A	\$975,000	Robert P. Mack, CCIM, SIOR
Plant #1	155,000					Plus Utilities		\$6.29	Megan Malczewski, CCIM
	140,000								
	15,000								
230 W. Airport Highway	16,450	14'	11	0	No	N/A	N/A	\$885,000	Robert P. Mack, CCIM, SIOR
N/A	16,450					N/A		\$53.80	Steve Serchuk, CCIM
	15,450								
	1,000								
1770 1804 & 1810 Commerce Road	3,682	8' - 12'	2	0	No	N/A	N/A	\$249,000	Megan Malczewski, CCIM
Westwinds Center for Business	3,682					N/A		\$67.63	Robert P. Mack, CCIM, SIOR
	0								
	3,682								

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	Avail SqFt								
Shop SqFt	Office SqFt								
<b>SYLVANIA</b>									
5160 Railroad Street	21,000	13' - 20'	3	0	No	\$4.00	N/A	\$650,000	Joe Francis
N/A	21,000					Plus Utilities		\$30.95	
	19,800								
	1,200								
5415 Schultz Drive	7,760	8'	3	0	No	N/A	N/A	\$385,000	Joe Francis
N/A	7,760					N/A		\$49.61	
	6,100								
	1,660								
<b>SYLVANIA TWP.</b>									
3618 King Road	10,000	23' - 24'	4	0	No	\$4.00	N/A	N/A	Ken Marciniak, SIOR
N/A	10,000					psf NNN		N/A	
	9,616								
	384								
3404 N. Holland Sylvania Park-Ellis Servicemaster	9,576	15' - 16'	2	0	No	N/A	N/A	\$459,000	Craig M. Herschel Bill Cosgrove, CCIM
	9,576					N/A		\$47.93	
	7,376								
	2,200								
7944 W. Central Avenue Greystone Plaza	23,266	14'	3	0	No	\$4.00	N/A	N/A	Germano Bressan, CCIM Keenan Fields
	2,100 - 6,000					NNN		N/A	
	2,100 - 6,000								
	0								
7335 W. Sylvania Avenue N/A	8,573	15' - 22'	1	0	No	\$3.79	N/A	N/A	Craig M. Herschel Megan Malczewski, CCIM
	4,750					Plus Utilities		N/A	
	3,150								
	1,600								

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	Avail SqFt							Shop SqFt	Office SqFt	
<b>SYLVANIA TWP.</b>										
8432 W. Central Avenue	35,000	13'	1	1	No	\$3.90	\$650	N/A		Craig M. Herschel
Sylvania Business Plaza	2,000 - 4,000					psf + utilities		N/A		Joe Francis
	1,640 - 3,280									
	720									
7846 7862 W. Central Avenue	31,700	7' - 15'	1	0	No	\$5.00	N/A	N/A		Germano Bressan, CCIM
Timberstone Square	3,000					psf NNN		N/A		Keenan Fields
	1,200									
	1,800									
<b>TEMPERANCE</b>										
7177 Crabb Road	38,600	40'	4	0	Yes	\$4.00	N/A	\$2,250,000		Ken Marciniak, SIOR
N/A	38,600					psf		\$58.29		
	28,762									
	9,838									
7640 Lewis Avenue	31,340	10' - 18'	15	0	No	N/A	N/A	\$900,000		Jason Sheppard
N/A	31,340					N/A		\$28.72		
	26,700									
	4,640									
7070 Crabb Road	12,000	21'	1	0	No	\$4.00	N/A	N/A		Keenan Fields
Crabb Road Industrial Park	2,000 - 12,000					NNN		N/A		Ken Marciniak, SIOR
	2,000 - 12,000									
	0									
<b>TOLEDO</b>										
4510 Lint Avenue	413,631	18' - 42'	2	11	Yes	\$2.50	N/A	\$3,500,000		Ken Marciniak, SIOR
N/A	413,631					psf		\$8.46		
	413,631									
	0									

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	Avail SqFt Shop SqFt Office SqFt								
<b>TOLEDO</b>									
5400 Detroit Avenue N/A	697,000 24,000 - 400,000 24,000 - 400,000 0	18' - 30'	8	16	Yes	\$2.50 psf + utilities	N/A	N/A N/A	Ken Marciniak, SIOR
1769 East Broadway Former Pilkington facility	219,188 219,188 219,188 0	20' - 36'	5	0	Yes	\$2.50 psf NNN	N/A	\$2,000,000 \$9.12	Robert P. Mack, CCIM, SIOR Craig M. Herschel Megan Malczewski, CCIM
1400 1486 N. Summit Street Toledo Harbor Warehouse Complex	138,480 36,000 - 138,480 136,460 2,020	15' - 24'	7	17	No	\$1.50 - \$2.50 psf NNN	N/A	\$2,995,000 \$21.63	Craig M. Herschel
5511 Telegraph Road ABC Seamless Siding Building	135,452 10,000 - 135,452 10,000 - 127,189 8,000	15' - 32'	5	5	No	\$2.75 / \$7.00 Plus Utilities	N/A	N/A N/A	Ken Marciniak, SIOR
560 S. Reynolds Road N/A	120,393 7,140 - 113,253 114,373 6,020	16' - 24'	12	159	No	\$2.75 - \$5.75 NNN	N/A	N/A N/A	Robert P. Mack, CCIM, SIOR
3750 South Avenue N/A	99,000 10,000 - 99,000 10,000 - 99,000 0	27'	1	12	No	\$2.50 psf + utilities	N/A	\$950,000 \$9.60	Keenan Fields

Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Doors	Docks	Crane	Lease Rate Lease Type	Monthly Rate	Sale Price Price Per SqFt	Associate(s)
	Avail SqFt Shop SqFt Office SqFt								
<b>TOLEDO</b>									
1010 New York Avenue N/A	84,496 75,428 71,968 3,460	10' - 26'	9	4	Yes	\$2.50 psf NNN	N/A	\$1,600,000 \$18.94	Ken Marciniak, SIOR
33 S. Byrne Road N/A	52,597 13,260 - 52,597 52,597 0	8' - 19'	3	0	No	\$2.71 Plus Utilities	\$3,000	\$795,000 \$15.11	Robert P. Mack, CCIM, SIOR Craig M. Herschel
400 Westwood N/A	47,665 47,665 45,665 2,000	17.5'	2	4	No	N/A N/A	N/A	\$350,000 \$7.34	Ken Marciniak, SIOR
3248-3254 Hill Avenue N/A	45,000 45,000 45,000 0	16.7' - 24'	6	1	No	\$2.75 psf NNN	N/A	\$795,000 \$17.67	Robert P. Mack, CCIM, SIOR
1202 N. Superior Street N/A	42,372 42,372 38,228 4,144	10' - 12'	0	1	No	N/A N/A	N/A	\$349,000 \$8.24	Ken Marciniak, SIOR
3014-3030 Front Street N/A	36,354 36,354 36,204 150	8' - 19'	5	5	No	\$2.50 psf NNN	N/A	\$950,000 \$26.13	Robert P. Mack, CCIM, SIOR

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	Avail SqFt Shop SqFt Office SqFt								
<b>TOLEDO</b>									
1225 Indiana Avenue N/A	36,221 36,221 22,769 13,452	18'	4	2	No	N/A N/A	N/A	\$120,000 \$3.31	Robert P. Mack, CCIM, SIOR
5265-5272 Tractor Road N/A	137,578 1,800 - 36,160 1,800 - 36,160 0	12.6' - 15'	0	27	No	\$3.95 Plus Utilities	N/A	N/A N/A	Craig M. Herschel
901 Front Street N/A	27,144 25,410 - 27,144 25,410 1,734	12' - 17.6'	3	0	No	\$1.77 NNN	\$4,000	\$550,000 \$20.26	Steve Serchuk, CCIM Robert P. Mack, CCIM, SIOR
1447 N. Summit Street N/A	25,449 25,449 21,215 4,234	8' - 19'	0	0	No	N/A N/A	N/A	\$199,000 \$7.82	Craig M. Herschel Bill Cosgrove, CCIM
801 Front Street N/A	24,728 24,728 24,728 0	8' - 22'	3	0	No	\$3.15 psf NNN	\$6,500	\$535,000 \$21.64	Craig M. Herschel
1611 & 1613 Jefferson Avenue N/A	21,907 21,907 20,407 1,500	10' - 20'	5	0	No	N/A N/A	N/A	\$225,000 \$10.27	Joe Francis

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Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Doors	Docks	Crane	Lease Rate Lease Type	Monthly Rate	Sale Price Price Per SqFt	Associate(s)
	Avail SqFt Shop SqFt Office SqFt								
<b>TOLEDO</b>									
324 Morris Street N/A	20,959 20,959 15,959 5,000	9' - 20'	2	2	Yes	N/A N/A	N/A	\$395,000 \$18.85	Craig M. Herschel
3122 South Avenue N/A	20,280 20,280 19,480 800	13' - 18'	2	1	No	\$2.50 psf + utilities	N/A	N/A N/A	Keenan Fields
1878-1883 Spencer Street N/A	36,720 20,000 19,400 600	20' - 24'	2	2	No	\$3.75 N/A	N/A	N/A N/A	Craig M. Herschel
2124 Front Street N/A	19,708 19,708 13,990 5,718	8' - 20'	7	0	Yes	N/A N/A	N/A	\$260,000 \$13.19	Craig M. Herschel
5825 Angola Road N/A	19,218 19,218 15,894 3,324	18'	3	0	Yes	N/A N/A	N/A	\$450,000 \$23.42	Robert P. Mack, CCIM, SIOR Megan Malczewski, CCIM
834-- 840 Broadway Street Benington Associates	17,660 17,660 15,340 2,320	15' - 17'	2	0	No	\$0.54 NNN	\$800	\$98,500 \$5.58	Craig M. Herschel

Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Doors	Docks	Crane	Lease Rate Lease Type	Monthly Rate	Sale Price		Associate(s)
	Avail SqFt							Shop SqFt	Office SqFt	
<b>TOLEDO</b>										
5173-5221 Tractor Road N/A	15,640 15,640 12,560 3,080	13'	3	1	No	\$3.50 psf NNN	N/A	\$550,000 \$35.17	Ken Marciniak, SIOR	
3001 E. Manhattan Boulevard N/A	15,182 15,182 13,982 1,200	30' - 32'	3	0	Yes	\$4.25 psf NNN	N/A	\$399,000 \$26.28	Craig M. Herschel	
6058 Jason Street North Cross Industrial Park	15,000 15,000 13,656 1,344	20' - 23'	1	2	No	\$5.50 psf NNN	N/A	N/A N/A	Ken Marciniak, SIOR	
3800 Airport Highway N/A	13,200 13,200 11,400 1,800	17'	3	0	Yes	N/A N/A	N/A	\$399,000 \$30.23	Ken Marciniak, SIOR	
212-216 Wade Street N/A	55,350 5,664 - 12,726 5,664 - 12,726 0	10'	7	1	No	\$2.50 Plus Utilities	N/A	N/A N/A	Keenan Fields	
3150-3156 Bellevue Drive N/A	12,600 12,600 4,200 8,400	8' - 14'	3	0	No	\$4.00 psf + utilities	N/A	\$195,000 \$15.48	Joe Francis Sam Zyndorf, CCIM	

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	Avail SqFt Shop SqFt Office SqFt								
<b>TOLEDO</b>									
444 W. Laskey Road N/A	52,332 1,400 - 12,600 1,400 - 12,600 0	15'	0	0	No	\$3.95 psf + utilities	N/A	N/A N/A	Craig M. Herschel
3607 Marine Road N/A	12,570 12,570 8,190 4,380	18'	5	0	Yes	N/A N/A	N/A	\$299,000 \$23.79	Robert P. Mack, CCIM, SIOR Megan Malczewski, CCIM
1144 - 1158 S. Expressway Drive N/A	20,550 2,400 - 12,000 2,400 - 12,000 0	16'	5	0	No	\$4.95 per square foot	N/A	N/A N/A	Ken Marciniak, SIOR
1114 Washington Street N/A	11,364 11,364 9,364 2,000	9' - 12'	1	1	No	\$2.64 psf NNN	\$2,500	N/A N/A	Keenan Fields
5655 Opportunity Drive Opportunity Industrial Center	96,000 11,300 9,800 0	18' - 20'	2	2	No	\$3.50 Plus Utilities	N/A	N/A N/A	Ken Marciniak, SIOR
3909-3921 Lagrange Street	10,848 10,848 10,848 0	15'	3	0	No	\$2.75 psf NNN	N/A	\$280,000 \$25.81	Joe Francis Ken Marciniak, SIOR

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	Avail SqFt Shop SqFt Office SqFt								
<b>TOLEDO</b>									
5960 Benore Road N/A	10,800 200 - 10,800 6,500 4,300	13' - 14'	4	0	No	\$5.00 psf + utilities	N/A	\$325,000 \$30.09	Craig M. Herschel Ken Marciniak, SIOR
5333 Secor Road N/A	34,110 900 - 10,500 900 - 10,500 0	12'	5	0	No	\$6.00 NNN	N/A	N/A N/A	Germano Bressan, CCIM
445 Dura Avenue N/A	10,304 10,304 7,804 2,500	13' - 16'	2	20	No	\$3.50 psf NNN	N/A	N/A N/A	Ken Marciniak, SIOR
367 State Line Road N/A	10,200 10,200 8,200 2,000	10' - 13'	1	0	No	N/A N/A	N/A	\$330,000 \$32.35	Robert P. Mack, CCIM, SIOR
3912 Funston Street N/A	9,815 9,815 9,115 700	8' - 12'	3	1	No	N/A N/A	N/A	\$225,000 \$22.92	Megan Malczewski, CCIM
3924-3930 Funston Street	8,400 8,400 6,336 1,032	9' - 15'	1	0	No	\$2.75 psf NNN	N/A	\$210,000 \$25.00	Joe Francis Ken Marciniak, SIOR

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	Avail SqFt Shop SqFt Office SqFt								
<b>TOLEDO</b>									
2200 Front Street Capri Industrial	8,355 8,355 5,811 2,544	8' - 10'	1	1	No	\$7.18 Net	\$5,000	\$399,000 \$47.76	Ken Marciniak, SIOR Adam Martinez
122 S. St. Clair Street N/A	7,360 7,360 3,116 4,244	16'	1	0	No	\$4.89 NNN	\$3,000	N/A N/A	Keenan Fields
5709 Opportunity Drive N/A	7,200 7,200 4,800 2,400	14' - 18'	2	0	No	N/A N/A	N/A	\$230,000 \$31.94	Craig M. Herschel Megan Malczewski, CCIM
610 Scott Street N/A	6,520 6,520 4,940 1,580	12' - 15'	2	0	No	N/A N/A	N/A	\$135,000 \$20.71	Keenan Fields
3232 South Avenue N/A	6,500 6,500 4,000 2,500	8' - 16'	2	0	No	\$2.75 psf NNN	N/A	\$199,000 \$30.62	Megan Malczewski, CCIM Craig M. Herschel
38 N. Michigan Street N/A	6,340 6,340 4,227 2,113	8' - 12'	1	0	No	\$1.90 plus utilities & operating exp	\$1,850	\$150,000 \$23.66	Robert P. Mack, CCIM, SIOR Megan Malczewski, CCIM

Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Doors	Docks	Crane	Lease Rate Lease Type	Monthly Rate	Sale Price Price Per SqFt	Associate(s)
	Avail SqFt Shop SqFt Office SqFt								
<b>TOLEDO</b>									
2415 S. Byrne Road N/A	6,000 6,000 5,000 1,000	14'	2	0	No	N/A N/A	N/A	\$215,000 \$35.83	Robert P. Mack, CCIM, SIOR
117 21st Street N/A	5,546 5,546 4,676 870	10' - 16'	2	0	No	\$2.81 Plus Utilities	\$1,300	N/A N/A	Craig M. Herschel Robert P. Mack, CCIM, SIOR
1021 Custer Drive N/A	5,184 5,184 3,443 1,741	8' - 10'	2	0	No	\$5.67 Gross plus utilities	\$2,450	\$168,500 \$32.50	Craig M. Herschel
805 Capital Commons Drive Capital Commons Business Park	4,221 4,221 2,445 1,776	12' - 18'	3	0	No	\$3.90 per square foot	N/A	\$175,900 \$41.67	Joe Francis Craig M. Herschel
3902 Funston Street N/A	2,880 2,880 2,200 680	16'	1	1	No	N/A N/A	N/A	\$85,000 \$29.51	Robert P. Mack, CCIM, SIOR Megan Malczewski, CCIM
4006 Vermaas Avenue N/A	2,800 2,800 2,800 0	8'	1	0	No	N/A N/A	N/A	\$69,900 \$24.96	Ken Marciniak, SIOR

Address Building Name	Total Bldg SqFt	Clear Hgt	Grade Doors	Docks	Crane	Lease Rate Lease Type	Monthly Rate	Sale Price Price Per SqFt	Associate(s)
	Avail SqFt Shop SqFt Office SqFt								
<b>TOLEDO</b>									
424 12th Street	2,025	12' - 14'	1	0	No	N/A	N/A	\$125,000	Ken Marciniak, SIOR
N/A	1,980					N/A		\$61.73	
	1,080								
	900								
6540 Central Avenue	30,750	10'	0	0	No	\$5.00	N/A	N/A	Germano Bressan, CCIM
West Central Place	1,350					psf NNN		N/A	
	1,350								
	0								
<b>WALBRIDGE</b>									
30692 Tracy Road	63,360	25'	4	4	No	N/A	N/A	\$1,495,000	Robert P. Mack, CCIM, SIOR
N/A	63,360					N/A		\$23.60	
	53,600								
	9,760								
30559 Lemoyne Road	6,560	15' - 17'	3	0	No	N/A	N/A	\$379,000	Ken Marciniak, SIOR
N/A	6,560					N/A		\$57.77	
	5,560								
	1,000								
<b>WAUSEON</b>									
229 Commercial Street	11,200	18'	7	0	No	N/A	N/A	\$330,000	Robert P. Mack, CCIM, SIOR
N/A	11,200					N/A		\$29.46	Steve Serchuk, CCIM
	9,100								
	2,100								
110 Brunell Street	5,200	14'	2	0	No	N/A	N/A	\$125,000	Robert P. Mack, CCIM, SIOR
N/A	5,200					N/A		\$24.04	Steve Serchuk, CCIM
	5,200								
	0								

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	Avail SqFt								
<b>WEST UNITY</b>									
107 Liberty Street	2,400	15'	2	0	No	\$5.00	\$1,000	\$130,000	Robert P. Mack, CCIM, SIOR
N/A	2,400					NNN		\$54.17	Steve Serchuk, CCIM
	2,250								
	150								
<b>WHITEHOUSE</b>									
7115 Jeffers Road	8,740	7' - 19'	3	0	No	N/A	N/A	\$180,000	Germano Bressan, CCIM
N/A	8,740					N/A		\$20.59	
	7,340								
	1,400								
<b>WILLARD</b>									
1040 Theo Moll Drive	99,900	23' - 25.6	1	10	No	\$3.25	N/A	\$3,346,650	Ken Marciniak, SIOR
Willard Industrial Park	99,900					psf NNN		\$33.50	
	99,040								
	860								
900 Theo Moll Drive	55,800	28'	1	3	No	\$3.50	N/A	\$1,953,000	Ken Marciniak, SIOR
Willard Industrial Park	55,800					psf NNN		\$35.00	
	50,000								
	5,800								